Equity Lenders Land & Construction Lending Guide



originators, mortgage managers and mortgage brokers

The above information is a guide only and subject to change without notice

Effective as at Feb 2021

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	Property Construction & Land Development Loan for Company			
Loan Details	Borrowers - Product 70 NRV / 80 TDC			
	Develop land and property, Construct all types of property, Purchase most types			
Loan Purpose	of land, Refinance current loans, Refurbish existing dwellings, Bridging of multiple			
	property & Equity Release from land and property			
Loan Amount	\$250,000 to \$50,000,000			
Interest Rate Range	indicative from 6.75% p.a to 8.95% p.a			

Policy Guidelines

LVR	up to 70% of Net Realisable Value NRV (ex gst & selling costs) or up to 80% of Total Development Costs TDC & up to 65% for stand-alone vacant land	
Loan Term	up to 2-years. Payout at any time without penalty	
Construction Term	up to completion	
Drawdowns	as per build contract	
As-is & As-if-complete	Both available on land subdivisions and construction of dwellings	
Interest Servicing	Prepaid - IO repayment increases as drawn-down balance increases	
Pre-sales	Not required however funder confirms if a requirement	
Owner Builders?	Yes	
Security Locations	Metro, major coastal, major regional & limited rural across Australia	

Credit History

Defaults & Judgements?	Yes	
Mortgage Arrears?	Yes	
Bankruptcy (Part IX & X)	Discharged	

Exit Strategy

Option 1	Sale of asset	
Option 2	Refinance of loan on completion	

Security Guide

Loan Costs (inc GST)

	Residential	Equity Lenders Fee	1.1-2.2%
	Land Subdivision	Funder Fee	1.65-2.5%
	Retail	Funder Rollover Fee	N/A
Acceptable Standard	Partly completed properties	Legal Fee from	\$3,300
Security	House/Duplex construction	Valuation Fee(s)	At cost
	Rural zonings	Quantity Surveyor	At cost
	Warehouses & Workshops	Draw down Inspect	from \$440 per draw
	Mixed Residential & Commercial	Line Fee (if applic)	1-3% pa
Unacceptable Security	Leasehold, Retirement, Bedsits &	Loan Admin Fee	TBA
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Heritage

Supporting Docs for all applications

Full details of proposed borrowing company including shareholder structure, directors details and other associated entities, including family tree of companies in-group (if applicable)

Borrowers, Guarantors Assets & Liabilities, Statements showing available funds to contribute to the purchase etc

Copies of Plans, Approvals, Permits, Building Contract(s), Insurance and any Professional Reports completed for the development

We do not require LMI, BAS statements, audited accounts or tax returns. We do however, require completion of our Application Form & material supporting the circumstances of the application.

No Upfront Fees!